

# Where To Download Innovation Games Creating Breakthrough Products

## Innovation Games Creating Breakthrough Products

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Luke Hohmann (Author) The toughest  
part of innovation? Accurately predicting  
what customers want, need, and will pay



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for. Even if you ask them, they often  
can ' t explain what they want.

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management consulting experience, Luke Hohmann has created twelve games that help you uncover your customers ' true, hidden needs and desires. You ' ll learn what each game will accomplish, why it works, and how to play it with customers.

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Collaborative Play draws on author and Innovation Games Company founder Luke Hohmann ' s marketing, product management and product development experience, as well as his longtime study of human psychology to deliver twelve unique games that help you uncover your

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