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9 killer automotive marketing strategies. As daunting as it is to advertise in the auto industry, there are some tried-and-true ways to achieve sustained success. Here are nine automotive marketing strategies that you can use to drive more sales this year. 1. Build trust with customer reviews . I will never forget leasing my first car.

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Challenge: A Mercedes dealership group needs to target the right local buyers with online advertising. Solution: Using IP geo-location, target within a 25-mile radius of dealerships, drilling down to the ZIP+4 neighborhood level to penetrate desired neighborhoods. Overlay demographic data: household income over \$150,000, plus age ranges and ...

Auto Dealers Reach Local Buyers with Demographic Targeting ...

Knowing your price compared to market will help you get noticed, and having quality vehicles will help you sell more cars. The used car space is a competitive one, and learning more about your target audience and key market trends is key to being prepared and making more profitable deals. January 13, 2017 | Norbert Jopanda

Knowing Your Target Market ... - Auto Dealer Software

Target people who make more than \$100,000 per year. Make: If you are selling Chevrolet, target people who are looking for a Chevy. And much more! Facebook has many options. Find the targeting that is getting you the highest reach and lowest CPC. And test, test, test! Watch Our Video Series on Facebook Ads for Car Dealers

Auto Dealers: Here ' s How to Target Facebook Ads - 9 Clouds

This allows auto marketers to hyper-focus their outreach in an optimized market, and target the best shoppers for their brand or cars. It ' s like pouring water into a test tube from a bucket versus a pipette—the more concentrated the funnel, the better the results. 2. Target the familiar

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